

Ariana Resources

Funded through to construction

Ariana has conditionally raised £1.25m via a subscription/equity swap agreement with Lanstead Partners. This funding will allow the company to progress its pre-development works (especially the critical approvals process with the Turkish authorities), finalise its (likely debt) funding for Red Rabbit and ultimately initiate construction, expected by year-end 2013/start-2014. We retain our development timeline, with first production occurring in the second half of 2014. Accounting for dilution of 137m shares at 1p each, our Ariana valuation is now 3.30p (at 10% discount rate and a US\$1,676/oz long-term Au price). Our unrisked valuation is 5.69p, which we consider better reflects its ongoing exploration successes close to Red Rabbit which could extend its current eight-year mine life.

| Year end | Revenue (£m) | PBT* (£m) | EPS* (p) | DPS (p) | P/E (x) | Yield (%) |
|----------|-----------------|--------------|-------------|------------|------------|--------------|
| 12/11 | 0.0 | (1.3) | (0.5) | 0.0 | N/A | N/A |
| 12/12 | 0.0 | (1.2) | (0.4) | 0.0 | N/A | N/A |
| 12/13e | 0.0 | (0.8) | (0.1) | 0.0 | N/A | N/A |
| 12/14e | 5.1 | 3.2 | 0.2 | 0.0 | 5.1 | N/A |

Note: *PBT and EPS are normalised, excluding intangible amortisation, exceptional items and share-based payments.

Environmental approval key to final forestry permits

Ariana's most critical near-term work concerns the completion of its environmental impact assessment (EIA) and its approval by the Turkish authorities. Ariana's current target is to have obtained approval by September 2013. Following this, Ariana expects to submit further forestry applications and apply for other permits during Q413. The area requiring further forestry permitting is limited to the process plant site, tailings dam and waste rock dump in the near term. Mobilisation of machinery and pre-stripping at the mine site could start without the forestry permits (subject to financing).

Cash burn decreasing from September

We understand from management that, as a result of its current exploration and development work on its prospects in western Turkey, its cash burn rate is £120k per month over the summer, decreasing to c £70k per month from September, until it starts to ramp up development from very late-2013 and into 2014. We await clarity on Ariana's financing arrangements for Red Rabbit, which we expect to be announced by Q413.

Valuation: Revised for dilution

We revise our valuation to reflect the £1.25m Lanstead equity subscription (137m shares at 1p each) and an eight-month construction period, starting by end-2013. Therefore, we assume first gold production in H214 such that c 3.5koz Au and 28.5koz Ag is produced by the end of the year (ie a quarter of planned steady state production). On this basis, we revise our valuation of Ariana's eventual 50% share of Red Rabbit to 3.30p (previously 3.73p, both using a 10% discount rate and our long-term US\$1,676/oz Au and US\$28.15/oz Ag prices).

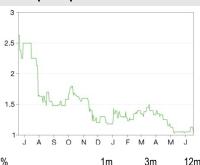
£1.25m equity subscription

Metals & mining

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|------|-----|-----|---|
|------|-----|-----|---|

| Price | 1.01p |
|--------------------|--------|
| Market cap | £4m |
| Net cash (£m) | 0.6 |
| Shares in issue | 554.9m |
| Free float | 66% |
| Code | AAU |
| Primary exchange | AIM |
| Secondary exchange | N/A |

Share price performance



| % | 1m | 3m | 12m |
|------------------|------|--------|--------|
| Abs | 7.1 | (22.4) | (62.5) |
| Rel (local) | 13.2 | (19.9) | (68.1) |
| 52-week high/low | | 2.60p | 1.01p |

Business description

Ariana Resources owns 50% of the 448koz AuE (Au-Ag) Red Rabbit project in Turkey, with partners Proccea Construction. It also has a 49% interest in the Salinbas JV in north-east Turkey with Eldorado Gold, which has a maiden resource estimate of 1.09Mioz (indicated and inferred) and numerous exploration targets near Red Rabbit.

| EIA approval | Q313 |
|--------------------|------|
| Construction start | Q114 |

Analysts

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Edison profile page



| | £'000s | 2011 | 2012 | 2013e | 2014 |
|--|--------|---------|---------|---------|---------|
| Year end 31 December | | IFRS | IFRS | IFRS | IFR |
| PROFIT & LOSS | | | | | |
| Revenue | | 0 | 0 | 0 | 5,14 |
| Cost of Sales | | 0 | 0 | 0 | (1,190 |
| Gross Profit | | 0 | 0 | 0 | 3,95 |
| EBITDA | | (1,398) | (1,080) | (769) | 4,726 |
| Operating Profit (before GW and except.) | | (1,398) | (1,080) | (770) | 3,17 |
| Intangible Amortisation | | 0 | 0 | 0 | (|
| Exceptionals | | 0 | 0 | 0 | (|
| Other | | 0 | 0 | 0 | (|
| Operating Profit | | (1,398) | (1,080) | (770) | 3,174 |
| Net Interest | | 51 | (102) | 0 | 1 |
| Profit Before Tax (norm) | | (1,347) | (1,182) | (770) | 3,186 |
| Profit Before Tax (FRS 3) | | (1,347) | (1,182) | (770) | 3,186 |
| Tax | | 0 | 0 | 0 | (1,115 |
| Profit After Tax (norm) | | (1,347) | (1,182) | (770) | 2,07 |
| Profit After Tax (FRS 3) | | (1,347) | (1,182) | (770) | 2,07 |
| Average Number of Shares Outstanding (m) | | 251.8 | 288.8 | 483.9 | 554.4 |
| EPS - normalised (p) | | (0.5) | (0.4) | (0.1) | 0.2 |
| EPS - FRS 3 (p) | | (0.5) | (0.4) | (0.1) | 0.2 |
| Dividend per share (p) | | 0.0 | 0.0 | 0.0 | 0.0 |
| · | | | | | |
| Gross Margin (%) | | N/A | N/A | N/A | N/A |
| EBITDA Margin (%) | | N/A | N/A | N/A | N/A |
| Operating Margin (before GW and except.) (%) | | N/A | N/A | N/A | N/A |
| BALANCE SHEET | | | | | |
| Fixed Assets | | 5,119 | 6,028 | 6,027 | 16,88 |
| Intangible Assets | | 4,627 | 5,320 | 5,320 | 5,320 |
| Tangible Assets | | 323 | 482 | 481 | 11,33 |
| Investments | | 169 | 226 | 226 | 226 |
| Current Assets | | 1,248 | 1,149 | 1,451 | 6,24 |
| Stocks | | 0 | 0 | 0 | 429 |
| Debtors | | 340 | 894 | 894 | 423 |
| Cash | | 908 | 255 | 557 | 5,39 |
| Current Liabilities | | (417) | (744) | 0 | (98 |
| Creditors | | (417) | (506) | 0 | (98 |
| Short term borrowings | | 0 | (238) | 0 | (|
| Long Term Liabilities | | 0 | 0 | 0 | (13,478 |
| Long term borrowings | | 0 | 0 | 0 | (13,478 |
| Other long term liabilities | | 0 | 0 | 0 | (|
| Net Assets | | 5,950 | 6,433 | 7,478 | 9,549 |
| CASH FLOW | | | | | |
| Operating Cash Flow | | (626) | (860) | (1,274) | 4,867 |
| Net Interest | | 51 | ý ý | Ó | 1 |
| Tax | | 0 | 0 | 0 | (1,115 |
| Capex | | (1,139) | (1,023) | 0 | (12,406 |
| Acquisitions/disposals | | 201 | (57) | 0 | , , |
| Financing | | 1,691 | 1,020 | 1,813 | |
| Dividends | | 0 | 0 | 0 | (|
| Net Cash Flow | | 178 | (911) | 540 | (8,643 |
| Opening net debt/(cash) | | (730) | (908) | (17) | (557 |
| HP finance leases initiated | | 0 | 0 | Ó | (|
| Other | | 0 | 20 | 0 | |
| Closing net debt/(cash) | | (908) | (17) | (557) | 8,08 |



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